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2017 Dryland Protection Program – West



The 2017 Bayer Shared Risk™ Program includes dryland protection for growers who follow Bayer recommendations and for whom drought causes yield loss. The purpose of the dryland protection element is to reward FiberMax® and Stoneville® cotton growers for growing a harvestable cotton crop. Dryland Protection in the West Region is provided at two levels:

- Below 200 pounds per acre
- Between 200 and 399 pounds per acre

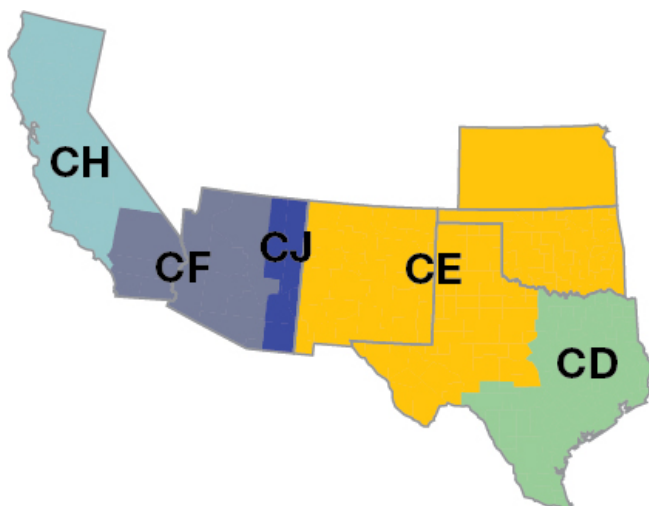
Dryland Protection Eligibility – Less than 200 Pounds per Acre

- The program applies only to dryland acres planted with FiberMax or Stoneville cotton seed.
- Grower's cotton crop must be covered under the Multiple Peril Crop Insurance Program.
- Grower agrees to allow inspection of field by a Bayer representative.
- Primary cause of loss must be attributable to drought as noted on FSA Form 578 – PRODUCTION WORKSHEET/PROOF OF LOSS. Use one of the following documents to validate yield: insurance production worksheet, FSA Form 503 or gin tickets.
- Required documentation must include: FSA Form 578, original purchase invoice copy, signed Bayer Shared Risk claim form, APH summary or Production Worksheet.
- Bayer will be the final arbiter as to the cause of loss.

Important Dates

If fields qualify for program, grower must file a claim with Bayer for Dryland Protection – less than 200 pounds per acre during these periods:

- Seed Zone CD: May 15, 2017 through November 15, 2017
- Seed Zone CE, CJ, CF and CH: July 14, 2017 through March 30, 2018



Reimbursement

Dryland Protection – Less than 200 Pounds per Acre

If a grower's eligible cotton crop fails or yields less than 200 pounds per acre due to drought, then Bayer will

reimburse the grower their invoiced price of seed and trait technology, less \$100/bag per 220K equivalent unit (\$80 per 170K).

QUALIFYING PRODUCTS	ACTIVITY	GROWER RESPONSIBILITY		REIMBURSED	NOTES
		220K	170K		
FiberMax Cotton Stoneville Cotton LibertyLink®, GlyTol®, TwinLink®, TwinLink Plus Roundup Ready® Flex and Bollgard II® Technologies	Yield of less than 200 lbs. of lint per acre	\$100 and Aeris®/Trilex® Advanced and COPeO™ Prime (if applicable)	\$80 and Aeris/Trilex Advanced and COPeO Prime (if applicable)	Grower invoice price for seed and trait minus \$100 / \$80	Must occur on validated dryland acres

Coverage for Trait Technology

The Dryland Protection element of the Bayer Shared Risk Program protects grower's trait investment, including:

- LibertyLink
- GlyTol
- TwinLink
- TwinLink Plus
- Roundup Ready Flex
- Bollgard II

Dryland Protection – Between 200 and 399 Pounds per Acre

- The program applies only to dryland acres planted with FiberMax and/or Stoneville cotton seed.
- Grower will purchase and plant 60 percent of their total bags in FiberMax and/or Stoneville for 2017; excluding replant bags.
- The purchase requirement applies to all cotton acres including both irrigated and dryland.
- Enrollment form and/or a retailer invoice summary or copies of all purchase invoices for all cottonseed purchases for 2017 must be submitted to the Bayer sales rep by June 30, 2017.
- If grower has a claim, required documentation must include: signed Bayer Shared Risk claim form, FSA Form 578, and one of the three following documents to validate yield: insurance production worksheet, FSA Form 503 or gin tickets.

QUALIFYING PRODUCTS	ACTIVITY	GROWER RESPONSIBILITY		REIMBURSED	NOTES
		220K	170K		
FiberMax Cotton Stoneville Cotton LibertyLink, GlyTol, TwinLink, TwinLink Plus Roundup Ready Flex and Bollgard II Technologies Aeris/Trilex Advanced COPeO Prime	Yield between 200 to 399 lbs. lint per acre	\$235	\$180	Grower invoice price for seed, trait and Aeris/Trilex Advanced and COPeO Prime (if applicable) minus \$235 or \$180 for 170K)	Must occur on validated dryland acres and be enrolled by June 30, 2017

Important Dates

- The Dryland Protection program dates for the 200 to 399 pounds per acre level are March 1, 2017, through March 30, 2018 for Seed Zone CD, CE, CJ, CF and CH.
- Enrollment forms must be submitted by June 30, 2017.
- Claim must be submitted by March 30, 2018.

Reimbursement

If a grower's eligible dryland cotton crop yields from 200 to 399 pounds per acre, grower is reimbursed for the invoiced price of seed, trait, and if applicable Aeris/Trilex Advanced and COPeO Prime seed treatment less \$235/bag 220K equivalent unit (\$180 per 170K).

Qualifying Customers

Cotton growers who use qualifying products purchased from a Bayer authorized agent (distributor), or sub-agent (retailer).

Payments will be released only to growers who have a valid signed Bayer Grower Technology Agreement and/or a Monsanto Technology Stewardship Agreement (required for Monsanto-traited seed).

Program Elements

Growing Practices:

Growers must use sound farm management practices, making every attempt to establish a stand and produce a crop. Growers are encouraged to follow Right Variety. Right Field. Right Yield.™ strategy.

Planting multiple varieties on their farm will increase profit potential and reduce risk.

General Program Requirements:

The program applies only to dryland acres planted with FiberMax and/or Stoneville cotton seed.

Best Management Practices established by University Extension Service for local growing region must have

been followed:

- Seeding Rate
- Planting Date
- Weed Control
- Other Acceptable Farming Practices

Program Procedures

- Growers must notify the agent / sub-agent, from whom the seed was purchased, of the grower shared risk protection claim.
- Grower must furnish correct mailing addresses with verifying documentation as required on the claims reimbursement form.
- Validation of seed purchases will be conducted prior to processing claim.
- For replant, the agent / sub-agent will contact the local Bayer Sales Representative prior to replant.
- For crop loss, the agent / sub-agent will contact the local Bayer Sales Representative within 10 days of the crop loss.
- All claim forms must be signed by the grower, agent / sub-agent, and sales representative.
- Bayer Sales Representative will verify the need for grower shared risk reimbursement.
- Bayer representative must inspect the field prior to tillage or replanting.
- Claim reimbursement will be mailed to the Bayer Sales Representative, delivered to the agent / sub-agent and made payable to the grower.
- Claims will be audited.
- Bayer shall be the final arbiter as to the cause of loss.
- Grower agrees to allow inspection of field by Bayer representative.
- Growers who plant FiberMax and/or Stoneville with Monsanto technology, e.g., Genuity® Bollgard II and/or Roundup Ready Flex traits must have a valid Monsanto Technology Stewardship Agreement.

Seed Drop Zones

CD – East Texas

Counties: East Texas: Anderson, Angelina, Aransas, Atascosa, Austin, Bandera, Bastrop, Bee, Bell, Bexar, Blanco, Bosque, Brazoria, Brazos, Brooks, Burleson, Burnet, Caldwell, Calhoun, Cameron, Camp, Chambers, Cherokee, Clay, Collin, Colorado, Comal, Cooke, Coryell, Dallas, Delta, Denton, Dewitt, Dimmit, Duval, Edwards, Ellis, Falls, Fannin, Fayette, Fort Bend, Franklin, Freestone, Frio, Galveston, Goliad, Gonzales, Grayson, Gregg, Grimes, Guadalupe, Hardin, Harris, Hays, Henderson, Hidalgo, Hill, Hood, Hopkins, Houston, Hunt, Jack, Jackson, Jasper, Jefferson, Jim Hog, Jim Wells, Johnson, Karnes, Kaufman, Kendall, Kenedy, Kerr, Kimble, Kinney, Kleberg, Lamar, Lampasas, La Salle, Lavaca, Lee, Leon, Liberty, Limestone, Live Oak, McLennan, McMullen, Madison, Mason, Matagorda, Maverick, Medina, Menard, Milam, Montague, Montgomery, Morris, Nacogdoches, Navarro, Nueces, Orange, Palo Pinto, Parker, Polk, Rains, Real, Red River, Refugio, Robertson, Rockwall, Rusk, San Augustine, San Jacinto, San Patricio, Smith, Somervell, Starr, Tarrant, Titus, Travis, Trinity, Tyler, Upshur, Uvalde, Val Verde, Van Zandt, Victoria, Walker, Waller, Washington, Webb, Wharton, Willacy, Williamson, Wilson, Wise, Wood, Zapata, Zavala

CE – Oklahoma, West Texas, Kansas, and New Mexico

Counties: Oklahoma: All counties **West Texas:** Andrews, Archer, Armstrong, Bailey, Baylor, Borden, Brewster, Briscoe, Brown, Callahan, Carson, Castro, Childress, Cochran, Coke, Coleman, Collingsworth, Comanche, Concho, Cottle, Crane, Crockett, Crosby, Culberson, Dallam, Dawson, Deaf Smith, Dickens, Donley, Eastland, Ector, El Paso, Erath, Fisher, Floyd, Foard, Gaines, Garza, Glasscock, Gray, Hale, Hall, Hamilton, Hansford, Hardeman, Hartley, Haskell, Hemphill, Hockley, Howard, Hudspeth, Hutchinson, Irion, Jeff Davis, Jones, Kent, King, Knox, Lamb, Lipscomb, Llano, Loving, Lubbock, Lynn, Martin, McCulloch, Midland, Mills, Mitchell, Moore, Motley, Nolan, Ochiltree, Oldham, Parmer, Pecos, Potter, Presidio, Randall, Reagan, Reeves, Roberts, Runnels, San Saba, Schleicher, Scurry, Shackelford, Sherman, Stephens, Sterling, Stonewall, Sutton, Swisher, Taylor, Terrell, Terry, Throckmorton, Tom Green, Upton, Ward, Wheeler, Wichita, Wilbarger, Winkler, Yoakum, Young
Kansas: All counties **New Mexico:** All counties

CF – Western Arizona and Imperial Valley, California

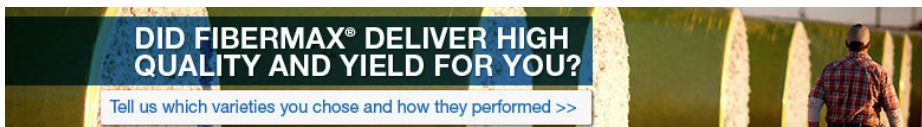
Arizona: All counties except Apache, Cochise, Graham, Greenlee, and Navajo **California:** Imperial, Riverside, San Bernardino, San Diego

CH – San Joaquin/Sacramento Valley, California

Counties: All California counties except Imperial, Riverside, San Bernadino, San Diego

CJ – Eastern Arizona

Arizona: Apache, Cochise, Graham, Greenlee, and Navajo



Suggested Reading

- Your path to profitability starts with these varieties.

- Choose the right variety for your field.
- Talk to the Bayer Agronomic Services Team.

Program Conditions

BAYER RESERVES THE RIGHT TO MODIFY OR WITHDRAW THIS PROGRAM OR ANY PORTION THEREOF WITHOUT PRIOR NOTICE.

Reimbursement will not be made on invoices that have been artificially inflated or fabricated. Bayer makes no warranty or guarantee regarding availability of Qualifying Products including specific varieties of product for replanting purposes. All federal, state or local taxes on payments received under this program are the sole responsibility of the payment recipient, individuals, or reseller, and not of Bayer, its parent company, or its agents. Fraudulent reporting of sales and product use are grounds for withholding or invalidating all program money. Bayer reserves the right to verify all claims for allowances under this program, and in matters of discrepancy, reserves the right of final decision. Bayer reserves the right to debit payments from future programs or collect amounts directly from growers if errors are discovered after payments have been issued.

Fraudulent claims hotline: **1-877-976-8286**. Your call is anonymous and will help maintain the integrity of Bayer programs for those who qualify appropriately.

Bollgard II, Genuity and Roundup Ready are registered trademarks of Monsanto.

Last updated:
February 6, 2017